



# MDP on Doing Business in India

## 19-20 Aug 2021

**PROGRAM DIRECTOR: DR. TAMANNA CHATURVEDI**

The Indian Institute of Foreign Trade (IIFT) was set up in 1963 by the Government of India as an autonomous organization to help professionalize the country's foreign trade management and increase exports by developing human resources; generating, analyzing and disseminating data; and conducting re-search. The Institute visualizes its role as a catalyst for new ideas, concepts and skills for the internationalization of the Indian economy. IIFT is also a primary provider of training and research-based consultancy in the areas of international business, for the corporate sector, Government and the student community, at large.

**Programme Administration:**  
**Dr. Ram Singh**, Professor & Head (MDPs)

**Dr. Tamanna Chaturvedi**,  
Programme Director, email id:  
[tchaturvedi@iift.edu](mailto:tchaturvedi@iift.edu)

**Shri Rakesh Ojha**  
Section Officer

Ph : 011-39147315 (D)  
e-mail: [mdp@iift.edu](mailto:mdp@iift.edu)

**Ms. Richa Dua**  
Marketing Executive  
Tele : 011-39147200-05 ext  
602, Mobile : 9650875969  
e-mail: [richa@iift.edu](mailto:richa@iift.edu)

As a fast-growing nation that also ranks as the world's largest democracy, India is an intriguing market for overseas businesses and investors. In recent years, the country — which has a population of more than a billion — has seen a surge in economic growth and now ranks as the world's fifth-largest economy by GDP. Indeed, India's GDP growth is the highest in the world in the past decade, regularly achieving annual growth rates of between 6-7%. This program on Doing Business in India is a comprehensive package and one stop solution for foreign businesses as a guiding tour to understand investment opportunities in India, government initiatives and how to make the most out of their investment.

### PROGRAMME CONTENTS:

- ❖ Why India?
- ❖ Incentives and Government initiatives under Make in India
- ❖ Product Identification for investment in India
- ❖ Estimating market size: methodological framework
- ❖ Investment regime: channels of investment
- ❖ How to set up business in India?
- ❖ Taxation Structure in India: GST and its nuances
- ❖ Compliances and import regulations: regulatory framework and networks
- ❖ RTA structure of India: existing and upcoming and its sectoral impact

### PROGRAMME PEDAGOGY

The methodology adopted is easy to understand with far-reaching impacts. Lecture presentations, case studies, Group Work as well as the reality-based case studies with global perspectives would be the key essentials and deliverables of the programme.

### WHO SHOULD ATTEND

DIPP officials, Foreign Embassies in India, Export Promotion councils, Importers, Foreign Investors, Traders, Startups.

**HOW TO REGISTER:** Please send email with nominations to [richa@iift.edu](mailto:richa@iift.edu). Online registration facility may also be availed by <http://docs.iift.ac.in/pilotweb/mdp/>

**PROGRAMME DURATION:** 2 DAYS

**MODE OF CONDUCT:** Online

**PROGRAM FEE:** Rs. 12,000/- (+ 18% GST).

**DISCOUNT:** There is a **10% discount** on nomination of 5 and above candidates from the same organization.

The payment can be made through NEFT (Indian Bank, A/c No.767635122, IFSC Code-IDIB000M089). or through DD/cheque in favour of Indian Institute of Foreign Trade, New Delhi. Please provide the transaction details (UTR No./transaction ID and date of transaction etc. in case of online/NEFT details)

