



MDP on Export Import Management

1-3 September 2021

The Indian Institute of Foreign Trade (IIFT) was set up in 1963 by the Government of India as an autonomous organization to help professionalize the country's foreign trade management and increase exports by developing human resources, generating, analyzing and disseminating data; and conducting re-search. The Institute visualizes its role as a catalyst for new ideas, concepts and skills for the internationalization of the Indian economy. IIFT is also a primary provider of training and research-based consultancy in the areas of international business, for the corporate sector, Government, and the student community, at large.

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The program is designed to develop an integrated approach among participants from both private and public sector to understand the Export-Import Procedure, Export Trading Regime, Export-Import Documentation and Exim Finance so as to manage the export-import operations effectively in emerging volatile and ambiguous global trading regime.

Program Contents:

- ❖ Getting Started in International Trade- Formalities and Procedure
- ❖ Export Promotion Measures Under [FTP 2015-20](#)
- ❖ Understanding Export Import Documents
- ❖ Managing Pre- Shipment and Post Shipment Finance
- ❖ Methods Of Realizing Export Payments and Ensuring Guaranteed Export Payments
- ❖ UCP 600 & Letter of Credit
- ❖ International Commercial Practices and INCOTERMS
- ❖ Duty Drawback – Claims Procedure

PROGRAM PEDAGOGY

The methodology adopted is easy to understand with far-reaching impacts. Lecture presentations, Panel Discussions, Group Work as well as the reality-based case studies with global perspectives would be the key essentials and deliverables of the programme.

WHO SHOULD ATTEND

Executives and Managers engaged in management of Export-Import Operations from both Public and Private Sector Organizations

HOW TO REGISTER: Please send email with nominations to richa@iift.edu. The format of registration form for participation is given at the end of the brochure. Online registration facility may also be availed by this link <http://docs.iift.ac.in/pilotweb/mdp/>

PROGRAMME DURATION: 3 DAYS

PROGRAM FEE: Rs. 18000/- (+ 18% GST).

DISCOUNT: There is a **10% discount** on nomination of 5 candidates from the same organization.

The payment can be made through: Online payment gateway- https://www.payumoney.com/webfronts/#/index/MDP_EIM_Jul_2021 or through NEFT (Indian Bank, A/c No.767635122, IFSC Code-IDIB000M089). or through DD/cheque in favour of Indian Institute of Foreign Trade, New Delhi. Please provide the transaction details (UTR No./transaction ID and date of transaction etc. in case of online/NEFT details)

