

**MBA(International Business)
WEEKEND PROGRAMME
NEW DELHI Campus**



PROSPECTUS (2021-2024)



INDIAN INSTITUTE OF FOREIGN TRADE

Deemed to be University

Vision

To be an Academic Centre of Excellence in International Business research, training and education

Mission

To create and foster a learning environment that enable participants to be leaders in international business with sensitivity towards society

IMPORTANT INFORMATION

Important Dates	
Last date of Receipt of Application	31st July, 2021
Essay Writing, GD & Interview*	Fourth Week of August and/or First week of September, 2021
Commencement of Course	September/October, 2021

***With the current ongoing Covid-19 Pandemic scenario, the Institute may change Mode of Admission.**

IIFT RANKING in Various Surveys

1. In Business Today-MDRA B-School Ranking Survey -2020, IIFT has been ranked 7th Best Government School in India.
2. IIFT secured 15th Rank in Outlook_ICARE(Top Public MBA Institution) India MBA Ranking 2020
3. IIFT secured 14th Rank in B-School Survey with AAAA+ Grade in Career 360 B-School Survey Ranking 2020.
4. IIFT secured 11th Rank in Best B-School in India by Business Word(BW) B-Shool Ranking Survey-2020.
5. IIFT secured 6th Rank in Business Chronicle Business School Ranking 2020 with A+++ Grade



DIRECTOR'S MESSAGE

The institute has traversed a long distance since its inception in 1963. Indian Institute of Foreign Trade was set up by the Government of India for addressing the international trade related training and research requirements of the country. Since then, the Institute has evolved and undergone major transformations and is widely recognized for its strong knowledge and resource base and is consistently ranked amongst the leading business schools in the entire Asia Pacific Region. The Institute has in all these years expanded the scope and dimensions of its academic field that now encompasses the entire gamut of international business.

The Institute has closely aligned, over the years, the shifts and realignments in ideologies and beliefs that have shaped our world economy. Over the years, the Institute has been witness to major shifts and transformations in the political and economic landscape of the world and the ideologies that shape it. The isolated national economic are now more inter-woven and integrated into the global economic architecture. Our country also changed gears from an inward looking mindset to an external orientation in its economic policies. The once all-encompassing public sector has given way to a business climate that now encourages private sector participation in nation building. After having witnessed the dominance of services sector in the economy, there is now a serious and concerted attempt to set the house in order. Today, our country is on the threshold of a manufacturing revolution under the Government initiative of '*Atmanirbhar Bharat*' & '*Make in India*'. Our economy is poised to shift to a high-speed track of growth. Amidst all these shifts and transformations, the international trade and global business continue to remain a key facilitator of development and growth. There are changes in global scenario and the term 'global trade' itself is acquiring new meaning and definitions in the changing geo-political scenario. At home, immense opportunities and challenges are going to arise with 'Make in India' campaign. IIFT's MBA programme in International Business for the working executives is focused on skills a global manager needs today. The need to acquire competence in international business has now arrived. The programme is regularly updated keeping in mind the changing business context. The programme is rich in content, flexible for participants drawn from the public and private domain, and effective in its delivery involving a world class faculty.

I extend an open invitation to you to become a part of IIFT's dynamic learning process to hone your skills to engage and succeed in ever evolving world trade.

A handwritten signature in black ink, appearing to be 'Manoj Pant', written in a cursive style.

PROF. MANOJ PANT

ABOUT THE INSTITUTE

The Indian Institute of Foreign Trade (IIFT) was established in 1963 as an autonomous body under the Ministry of Commerce & Industry to contribute in the skill building for the external trade sector of India. It has come a long way to successfully develop into a unique institution involved in imparting knowledge through research and training in international business and trade. The Institute was granted “Deemed to be University” status in 2002. **The National Assessment and Accreditation Council (NAAC) has recognized IIFT as Grade “A” institution in 2005 as well as in 2015.** Over the years, IIFT has emerged as the national university with focus on International Business Management and Strategy, and such focus is reflected in all three major activities of the Institute: Research, Training and Education.

Location

Located in Qutub Institutional Area, overlooking green ridge and historical Qutub Minar, the IIFT Campus is considered to be one of the finest in the country. The campus, spread over 6.5 acres of land, houses two academic blocks and two residential blocks for students and visiting faculty. Be it the imposing structure of the ‘atrium’, the mystic beauty of the architectural design called ‘eye of the universe’, or the splendor of the campus in full bloom in winter, it never fails to impress the visitors.

The campus itself is a very picturesque with artistically designed buildings and well- maintained plush gardens. The facilities available on the campus include, fully air- conditioned lecture halls with modern audio-visual aids, conference halls for round-table conferences, an auditorium of 500 seating capacity, MDP Centre, incubation centre, computer centres, indoor games, sports ground, besides excellent residential facilities for the students.

Objectives & Activities

IIFT was set up with the following objectives:

- Impart professional education in modern management techniques relevant to international business.
- Enable the participants to appreciate the inter-relationship between the diverse and complex tasks of international business.
- Develop capacities among business executives for improved understanding of various trade and economic issues.
- Conduct high quality research that addresses domestic as well as world trade and business issues.

The Institute’s portfolio of long-term programmes is diverse, catering to the requirements of aspiring International Business executives and mid-career professionals alike. These are:

- Ph.D. Programme at Delhi and Kolkatta
- Two –Year MBA(International Business)at New Delhi and Kolkatta
- Two –Year M.A(Economics – specialisation in Trade and Finance) at New Delhi and Kolkatta
- Two-year & six months MBA (International Business) Weekend at New Delhi and Kolkata.
- Two-year MBA (International Business) at Dar-es-Salaam (Tanzania).
- Executive Post Graduate Diploma in International Business at New Delhi.
- Executive Post Graduate Diploma in International Marketing at New Delhi.
- Executive Post Graduate Diploma in International Finance & Strategy at New Delhi.
- Executive Post Graduate Diploma in International Business (Hybrid).
- Certificate Programme in Export-Import Management: On Campus and On-line.

MA (Economics – Specialization in Trade and Finance)

The MA (Economics) Programme has been launched in IIFT to impart advanced knowledge in Economics. The first two semesters in the course are at par with major post graduate programmes in Economics. Major theoretical models in Microeconomics, Macroeconomics, Mathematical Economics and Econometrics are being taught during these semesters. Two introductory courses on International Economics and Corporate Finance are also being taught as a prelude to the Trade and Finance Specialization of the Course. The last two semesters focus solely on International Economics and Finance. Relatively, advanced topics on theoretical model building as well as empirical analysis are being introduced during these courses.

The specific objectives of the Programme are:

1. To prepare students to become excellent trade policy-makers and key strategies on trade issues in the corporate sector, involved directly or indirectly in international trade and financial transactions.
2. To equip students with a set of tools, which would help them to solve real world problems.
3. To prepare students to be full-time academicians, with specialized knowledge in international economics and finance.



EXECUTIVE MANAGEMENT PROGRAMMES(EMPD)

The Executive Management Programmes Division (EMPD) has been conceived to provide training to government officials, diplomats, entrepreneurs, exporters, corporate sector and civil society members to develop broader understanding of issues related to international business and its implications on trade policy. EMPD initializes programmes designed to generate views, opinions, analysis on a number of contemporary trade and economic issues which are of interest to different countries, particularly the developing countries. The flagship programme of the Division is the Executive Post Graduate Diploma Programme in International Business (EPGDIB) in two formats that run over approximately 15 months:

- On campus
- Hybrid (on campus + online)

As part of decisions taken at India-Africa Forum Summit (IAFS-I) in 2008, the Institute had been selected by Government of India to conduct Capacity Development Programmes on International Business for African Countries. During 2009-2015 IIFT conducted 40 Executive Development Programmes (EDPs) in 36 African Countries. Under IAFS-III, IIFT has organized EDPs in Madagascar, Tunisia, Angola & Egypt in 2018.

The Institute had launched MBA (International Business) Degree program in Tanzania in the year 2001 in collaboration with Institute of Finance Management (IFM). Over the years, the programme has become highly attractive for trade and commerce in Tanzania as well as the whole of Africa. The Thirteenth batch of the programme is slated to start from March 2021.

INTERNATIONAL COLLABORATIONS & CAPACITY DEVELOPMENT (ICCD) DIVISION

The International Collaborations & Capacity Development (ICCD) Division of IIFT plays an important role in the Institute by performing the following activities:

1. Establishing academic ties with domestic and international universities / institutions to enable student exchange, faculty exchange and/or joint training and research programmes.
2. Conducting customized programmes for international students and executives.
3. Hosting interactive information sessions for visiting delegations of students, academicians and policy-makers from different countries.
4. Obtaining and leveraging membership of renowned domestic and international organizations to strengthen academic standards and collaborations.
5. Facilitating participation of faculty in National and International training programmes and Conferences.

INTERNATIONAL COLLABORATIONS

IIFT has collaborations with 30 Universities / B-schools throughout the world. The key areas of collaborations with partner Institutes include the following:

- Student Exchange
- Faculty Development Programme

- Training Programmes / Study Tours
- Joint Research

Some of Our Key Partners Include the Following Institutes/Universities:

Country	Name of University/Institution
CANADA	Brock University
	IESEG-School of Management
	Rennes School of Business
	Grenoble School of Management
	EM-Strasbourg Graduate School of Management
ITALY	University of Insubria
	Università Commerciale L. Bocconi
GERMANY	Universität des Saarlandes
	Pforzheim University
FINLAND	HANKEN-Swedish School of Economics and Business Administration
SPAIN	University of Madrid
	University of Barcelona
SWITZERLAND	International University in Geneva
SOUTH KOREA	SolBridge International School of Business
KOREA	Ajou University

MEMBERSHIP

The Institute is a member of the following International / National organizations:

- The European Foundation for Management Development (EFMD).
- Academy of International Business (AIB).
- The Association of Advance Collegiate Schools of Business (AACSB).
- Association of MBAs (AMBA)
- Association of Indian Universities (AIU).
- All India Management Association (AIMA).
- The Global Compact Network, India.

Research at IIFT

The activities of the Research division aim at increasing the visibility for IIFT and to emerge as a think tank for trade policy analysis with strong research output. Research and other activities of the division also aim at supporting the long term and short term educational programmes in the area of International business. As such, efforts are being made to broad base the research activities into different functional areas of management, as well. The research activity holds great significance in the growth of the Institute as it provides a strong pervasive interface between research and training. Apart from studies sponsored by the Government and other national and international organizations, the Institute has also been successfully bidding for projects, nationally and internationally.

I. RESEARCH STUDIES COMPLETED DURING 2020-21

- Roadmap and strategies to promote export of dairy products for the organised dairy sector sponsored by National Dairy Development Board (NDDB)
- Study on Impact of Special Package on Exports of Apparel and Made-up, sponsored by Ministry of Textiles
- Study for Evaluation of CSR Projects for the year 2018-19, and 2019-20 sponsored by SPMCIL
- Study on Formulation of New Financial Assistance Scheme for the Period 2020-2025, sponsored by APEDA.
- Third Party Evaluation of Market Access Initiative (MAI) Scheme sponsored by Ministry of Commerce
- Export Promotion Policy & Strategic Action Plan for Delhi sponsored by Govt. of NCT of Delhi

II. RESEARCH STUDIES UNDER PROGRESS DURING 2020-21

- Study on Implications of Bhagwat Geeta in Contemporary Management: An Empirical Study, sponsored by ICSSR.
- Study on COVID-19- Challenges, opportunity & threat for Indian Handicraft Exports: An Impact assessment sponsored by Export Promotion Council of Handicrafts (EPCH)
- Mindfulness, Learned Optimism, Happiness and Achievement among Government Schools Children of Delhi sponsored by ICSSR
- Study on Potential Gains from India-EU Limited Trade Agreement: An Ex-Ante Evaluation sponsored by Embassy of India, Brussels

III. PH.D PROGRAMME

The Ph.D. Programme (Management) 2020 has been Inaugurated on 25th September, 2020. 24 Students (03 Full Time and 21 Part Time) have joined the programme. Course work is going on.

- Till date the Institute has awarded 51 Ph.D. Degree

Ph.D. Programme in Economics

The Ph.D. Programme of the institute covers Doctoral research in a variety of business related areas leading to the award of Ph.D degree. The programme is targeted at research scholars, members of teaching faculty in universities and institutes of higher learning, professionals from private, public and government sectors. The main objectives of the Ph.D. Programme are:

- To encourage scholars to undertake research and in-depth analysis and enrich knowledge in their chosen field. It includes the ability to independently apply methodologies of scientific research as well as to create new scientific knowledge.
- To demonstrate an ability to critically analyze research findings and to understand their importance in the wider contexts and effectively communicate and disseminate research results.
- To facilitate pursuing higher studies and advanced research in the field of Economics.
- To encourage and doing research on contemporary issues in the field of Economics.
- To encourage publication of research papers in academic journals, occasional papers, monographs, books and other publications.

Research in Economics

Research occupies a critical place in the spectrum of IIFT's activities because of the institutional emphasis on a strong and pervasive interface between research and training. The Institute has so far brought out more than 700 research studies and surveys. In addition, it has developed substantial consulting capacity in analysing international business situations and developing appropriate corporate strategies. Research activities are undertaken both as part of its own research programmes and at the instance of its clients, which include Central and State Governments, Public Sector Undertakings, and International organizations like the World Bank, the FAO, International Trade Centre, UNCTAD, WTO, UNIDO, ESCAP, German Development Institute, etc. Current portfolio of research includes: Trade Policy Research, Functional Research, Preferential & Foreign Trade Agreements, Survey Research and Database Development.

Research Projects Completed

1. Study on Assessing the Import Tariffs and the State of Effective Rate of Protection in the Indian Aluminum Industry

2. Study on Evaluation of Indian Footwear, Leather & Accessories Development Programme (IFLADP)
3. Study on Evaluation of Scheme for Investment Promotion of DPIIT
4. Exploratory Study on Linkages between Technology and Trade

Research Projects under Progress

1. Study on MSME'S Contribution to India's Export Growth & Challenges faced by them in Expanding to New Markets
2. A Comparative Analysis of Export Credit Insurance to Exporters and Banks by ECGC: Implication on export performance of India
3. ECGC Insurance Covers and the Indian SSI Sector: A Study of the Women Oriented Units
4. ICSSR-ESRC-UKRI Collaborative Research on “The Future of UK-Indian Trade and Cross Border Investment in a Changing Global Environment”

Centre for Trade and Investment Law

The Centre for Trade and Investment Law (CTIL) was established by the Ministry of Commerce and Industry, Government of India in 2016. It is currently functioning at the Indian Institute of Foreign Trade, New Delhi. The primary aim of the Centre is to be a thought leader in the various domains of international economic law and policy-making. Our core objectives *inter alia* include:

- To provide sound and rigorous analysis of legal issues pertaining to international trade and investment law.
- To provide technical and capacity-building support to the Government of India and to other developing countries without a risk of conflict of interest.
- identify, analyse and provide innovative perspectives and ideas on current and emerging issues of global economic law and policy-making, with a view to influence the international discourse.

To inculcate an enhanced awareness of international economic law, the Centre conducts intensive training and capacity-building programmes, workshops and colloquia for central and state government officials. The Centre also engages with different stakeholders including central and state governments, think tanks, research centres, independent legal professionals, etc. The Centre is conceived as a ready repository of trade and investment related information, including updates on ongoing trade negotiations and disputes.

Centre for WTO Studies

The Centre for WTO Studies was set up with the support of the Department of Commerce, Government of India, in the year 1999. The Centre was established at IIFT in November 2002.

The activities undertaken by the Centre for WTO Studies seek to achieve three broad objectives:

- To assist India's trade negotiators and policy-makers in participating effectively in the WTO and at the related multilateral trade negotiations.
- To enhance the understanding of key trade issues among stakeholders through outreach and dissemination activities.
- To develop capacities within India and in other developing countries for analysing WTO and other trade-related issues through training programmes.

In its various activities the Centre has collaborated with inter-governmental organizations including the WTO, UNCTAD, UNESCAP, South Centre, Commonwealth Secretariat, etc.

Centre for Regional Trade

The Centre for Regional Trade (CRT), an autonomous think-tank, has been established recently by the Department of Commerce, Ministry of Commerce and Industry, Government of India. CRT is mandated to focus on policy-oriented research while viewing India's economic engagements with the global economy through a regional lens. Broad areas of research, capacity building and outreach programmes cover Trade in Goods, Trade in Services, Investment, Technology and developmental issues.

Centre for North Eastern Studies (CeNEST)

Indian Institute of Foreign Trade (IIFT) with the support of North Eastern Council (NEC) has established CeNEST in 2018. The centre channelizes the North Eastern region's entrepreneurs' dream of enterprises development and handholdings. The center also undertakes research and analyse developmental issues related to International Trade and businesses of various North East States and conducts training programmes for them.

Through this collaborative initiative of IIFT and NEC, Shillong, the domain expertise of IIFT Will be used to assist the North East States of India in planning their development in emerging areas such as livelihood, export oriented entrepreneurship, venture funds, start-ups and skill development which helps in increasing employment in this region.

Division of Alumni Affairs (DAA)

IIFT has over 50,000 alumni spread across 30 countries, and the Division of Alumni Affairs (DAA) is engaged in developing a strong and active network of these cherished former students. IIFT graduates have achieved success in diverse fields and hold positions of responsibility and influence as distinguished corporate leaders, pioneering entrepreneurs, eminent academicians, and inspirational leaders. The division seeks to foster life-long intellectual and emotional bonding between the institute and its alumni, and to provide the current students at the institute an opportunity to connect with the alumni across the globe. This division also facilitates a common platform for professional networking and business, career development, and sustained learning opportunities. The focus of the division is to offer a platform for the distinguished alumni to connect with their alma mater and contribute to enhance the legacy of IIFT.

MANAGEMENT DEVELOPMENT PROGRAMMES

Management Development Programmes Division is one of the major divisions of the institute which conducts various long duration & short duration training programmes for industry, govt. offices and

export promotion bodies. Today, it has emerged as a knowledge resource division catering to the needs of managers and executives at all levels drawn from the government, public sectors and corporate both in India and abroad.

MDP Division conducts programmes broadly in following categories:

- Open Programmes
- Sponsored Programmes
 - A. For Corporate/PSUs
 - B. For Government Officers of IAS, IPS, IFS, IRS, ITS, etc.
 - C. For private companies
- Collaborative Programmes
- Hybrid Programmes

The Division offers a wide spectrum of programmes in different areas of international business such as international marketing and trade operations, international financial management, Dollar/Rupee evaluation, international logistics and global supply chain, international business and negotiations, WTO and trade policies in India and abroad, for the executives of the industry, officers and policy-makers in the government. These programmes are structured keeping in mind the changing global business environment and international standards which help in developing the skills and competencies of the participants. In addition, MDP Division also conducts the training programmes in the areas of soft skills like leadership, communication skills, customer relationship management, etc. for various organizations.

The Division also conducts need based training programmes for senior and middle level government officers belonging to the All-India Services and other Central Govt. Services like Indian Administrative Services, Indian Forest Services, Indian Foreign Services, Indian Police Services, Indian Revenue Services, Indian Economic Services, and Indian Statistical Services, etc.

In addition, IIFT is a nodal institute for conducting foundation training programmes for Indian Trade Services Probationers. After successful completion of their training, the ITS Probationers are played as Asst. DGFT at various offices of DGFT who play important role in formulation & implementation of India's Foreign Trade Policy.

Further, at the behest of DGFT, Govt of India, MDP Division has started a series of online certificate programmes on Export Import Business - "Niryat Bandhu @ Your Desktop" for the emerging exporters and entrepreneurs across country under Niryat Bandhu Scheme. More than 1200 exporters and entrepreneurs have been provided training under the scheme. Further, in order to enhance the reach, these programmes have been started with a new version i. e. MOOC (Massive Open Online Course) under which the recorded videos and study materials are provided at web portal and participants from anywhere can access and learn anytime through online mode.

At the initiative of DGR, Ministry of Defence, Govt. of India, the MDP division for the last 3 years, has been conducting professional courses in the areas of International Business & Global Supply Chain Management for the personnel of armed forces with and objective of helping them to start 2nd innings of their career.

During the challenging time of covid 19 pandemic and lockdown, MDP Division conducted various programmes through online mode successfully.



Adv. V. S. Sunil Kumar, Hon'ble Minister of Agriculture, Govt. Of Kerala & Prof. Manoj Pant, Director, IIFT addressing the participants during virtual inauguration ceremony of the online MDP on “Enhancing Competitiveness of Agri Export from Kerala” for Agricultural officers of WTO Cell of Govt. of Kerala (15 – 26 June 2020)

MBA (INTERNATIONAL BUSINESS) – WEEKEND PROGRAMME

The MBA (International Business) is a unique Business Management Programme for developing a competent cadre of Business Executives to meet the country's growing requirements for trained personnel in the field of international business management.

Developments in the international market on the one hand and the consequential impact of the same on India's domestic market on the other, call for an increasingly professional approach and sensitivity to international business environments.

Objectives

The MBA (IB) Weekend Programme aims at imparting professional education and training in modern management techniques for handling international business operations in a highly dynamic and competitive environment. The specific objectives of the Programme are:

- To prepare the participants to face challenges in the emerging competitive business environment in an increasingly globalized world.
- To relate the management concepts to business situations and help the participants to develop analytical and decision making skills so as to formulate effective national and international business strategy.
- To promote a scientific approach and capability to eventually undertake senior management responsibilities in International Business.

The Programme aims at providing a comprehensive coverage incorporating all the important subject areas and disciplines relevant to international business. Equal emphasis has been placed on the quantitative and analytical approach to the study of international business by covering methods of doing business as well as trade and business practices, procedures and documentation in other countries. Besides, effective use of computers and modern information technology is made in the training pedagogy.

Methods of Instruction

Both Delhi and Kolkata Faculty will be involved in the teaching of various courses of the Programme. The range of teaching methods used in the Programme includes formal lectures followed by discussions, case studies, group discussions, computer games & exercises and collateral readings. In addition to classroom activities, seminars and workshops, involving industry experts, are organized as a part of the learning process. Throughout the Programme, participants are encouraged and given opportunity to involve in course work in order to bring about a greater effectiveness of the teaching-cum-learning process.

Fee & Other Charges

The total fee for **MBA (IB) Weekend Programme 2020-23** batch was Rs.8,75,000.00 which includes Rs.8,25,000.00 as tuition fee (for General/OBC category) and Rs.50,000.00 as other charges towards Alumni Membership (Rs.10,000.00), Computer (Rs.32,000.00), Library (Rs.8,000.00). Students of SC/ST and PWD category are given 50% concession in tuition fee only. The fee is payable in nine instalments.

For **Foreign Nationals/NRIs/Children of NRIs**, fee for the whole course is US\$25,000 (tuition fee) plus Rs.50,000 as Other Charges towards Computer, Library and Alumni Membership, etc.

(The exact amount of Tuition Fee and Other Charges as applicable for MBA (IB) Weekend Programme 2021-24 will be informed to the students at the time of sending the confirmed admission letters in September/October, 2021.)



Examination and Award of Masters

Details of the system of evaluation and grading will be given to the students in the *Handbook of Information* to be provided at the time of Registration. Participants successfully completing the Programme will be awarded Masters Degree. The participants of MBA (IB) Weekends can complete the programme in five years from the date of his/her registration by taking a break-in trimester, after successful completion of first three trimesters. Criteria of evaluation will be indicated in detail in the Course Outlines to be provided to the participants at the beginning of each trimester.

Programme Duration and Timings

The duration of the Programme is **Two years and six months** spread over nine trimesters. For the first week at the beginning of each Trimester contact classes from 9.15 a.m. to 6.30 p.m. will be held at IIFT Campus in New Delhi and after that Classes will be held on every Saturdays and Sundays as per timings below:

Saturday: 3:00 p.m. to 7:15 p.m.

Sunday: 9:15 a.m. to 6:30 p.m.

However, due to ongoing Covid -19 Pandemic situation the Institute may have the classes on virtual mode.

ADMISSION PROCEDURE

Eligibility

- Bachelor's degree from any recognized University or Institution with minimum 55% marks.
- A minimum managerial experience (including self-employed) of not less than THREE Years as on 31st July 2021. (Only the work experience after eligibility qualifications will be considered).
- '**No Objection Certificate**' from employer is required at the time of Admission.
- No age limit.

Mode of Admission

- Essay Writing, GD and Interview in Fourth week of August and first week of September, 2021
- Seats are reserved for SC/ST/OBC (Non-creamy layer) and Physically Handicapped candidates as per Government of India norms.
- Results will be put up at the IIFT Website: www.iift.edu within a couple of days after the interviews.

How to Apply

- Application for the Programme is through prescribed Online Application Form available at IIFT Website : www.iift.edu

- Application fee of Rs. 1500 (Rs. 750 for SC/ST/PH category) shall be paid. SC/ST/PH category candidates are required to upload the Certificate at the time of applying.
- Complete details of the Programme are available at our website: www.iift.edu
- Filled-in application with enclosures and evidence of payment of Application Fee should be uploaded and sent to mbaptadmissions@iift.edu latest by **31st July, 2021**.
- MOST OF THE COMMUNICATIONS TO THE APPLICANTS WILL BE SENT THROUGH E-MAIL. THEREFORE, APPLICANTS MUST MENTION THEIR E- MAIL ID CLEARLY IN THE APPLICATION FORM.
- Application fee will not be refunded.
- All disputes will be subject to the jurisdiction of **Delhi Courts only**.

Incomplete applications in any manner and those received after the prescribed date will be rejected.

IIFT FACULTY AND ADMINISTRATION

DIRECTOR

Prof. Manoj Pant
(Director and Professor of
Economics)

FACULTY

Dean (Academics) & Chairperson

Satinder Bhatia

Chairperson

Rakesh Mohan Joshi

Head, Kolkata Centre

K. Rangarajan

Professors

Abhijit Das
Biswajit Nag
D. Sunitha Raju
Deepankar Sinha
Gautam Kumar Datta
James J. Nedumpara
Jayanta Kumar Seal
M. Venkatesan
Mukesh Bhatnagar
Murali Kallummal
Nitin Seth
Niti Nandini Chatnani
Om Prakash Wali
Pooja Lakhanpal
Prabir K. Das
Radhika Prosad Datta
Rajendra Prasad Sharma
Ram Singh
Ram Upendra Das
Ranajoy Bhattacharyya
Rohit Mehtani
Saiket Banerjee
Sanjay Rastogi
Saswati Tripathi
Sheeba Kapil
V. Raveendra Saradhi

Associate Professors

Ashim Raj Singla
Basanta Kumar Sahu

Bibek Ray Chaudhuri
Debashis Chakraborty
Himani Gupta
Jacqueline Symss
Jaydeep Mukherjee
Pralok Gupta
Sachin Kumar Sharma
Shailja Singh
Sweta Srivastava Malla
Triptendu Prakash Ghosh

Assistant Professors

Aanchal Arora
Ankit Kesharwani
Areej Aftab Siddiqui
Arya Kumar Srustidhar
Chand
Arunima Rana
Ashish Gupta
Bharat Kumar Chillakuri
Divya Tuteja
Ginni Chawla
Kavita Wadhwa
Naman Sharma
Neha Jain
Oindrila Dey
Papiya Ghosh
Parul Singh
Preeti Tak
Priyanka Jaiswal
Sangitha Mondal
Satwik Shekhar
Shiny Pradeep
Sonu Verma
Swati Shukla Singh
Tamanna Chaturvedi
Tuheena Mukherjee

ADMINISTRATION

Registrar

P.K. Gupta

Deputy Registrar

Gaurav Gulati

Bhuwan Chandra

Assistant Registrar

Meenakshi Saxena
Nalini Meshram

Deputy Finance Officer

Pitambar Behera

Assistant Finance Officer

Deepa P.G.

Administrative Officers

A.K. Lahiri (CWS)

Accounts Officer

Shahid Anwar

Hindi Officer

Rajender Prasad

Section Officers

Anil Kumar Meena
Dwaipayan Ash
Gaurav Gupta
Jitender Saxena
Karun Duggal
Kavita Sharma
Lalita Gupta
Mohini Madaan
Rakesh Kumar Ojha
Sumita Marwaha

SUPPORTING STAFF

Head, CRPD

Rohit Mehtani

Systems Manager

Bimal Kumar Panda

Asstt. Systems Manager

S. Balsubramanian

Computer Programmer

Neha Vinayak

**Institute
Engineer**
R.K. Gupta

**Assistant
Librarians**
Amita Anand
Nirmala



**INDIAN INSTITUTE OF FOREIGN TRADE
(DEEMED TO BE UNIVERSITY)
(DEPARTMENT OF COMMERCE, GOVT. OF INDIA)**

B-21 Qutub Institutional Area, New

Delhi-10016 Ph.: 011-26857908 (Direct), 011-
39147200 –205(PBX)

Fax : 91-011-39147301

E-mail: mbaptadmissions@iift.edu Website : www.iift.edu

