

INDIAN INSTITUTE OF FOREIGN TRADE

Selection Criteria for Full Time MBA(IB) and MBA(BA) 2026-28 Programmes

The admission to IIFT's Full Time MBA (IB) and MBA(BA) 2026-28 programmes is on the basis of CAT 2025 score, Group Discussion (GD), Personal Interview (PI) and other parameters i.e. Gender Diversity, Academic consistency and Work Experience. The process will be carried out in two stages as follows:

Stage 1: (Short listing):

The short listing of candidates for Group Discussion and Personal Interview will be done on the basis of CAT 2025 percentile and score including sectional cut offs, work experience and Gender Diversity.

Table 1: Criteria for Shortlisting Candidates Stage-I

Parameters	Weightage
CAT 2025 Score	90 [(CAT 2025 Score of the candidate / Maximum Score of CAT 2025) X 90]
Work Experience	05
Gender Diversity (M=0; other Gender=5)	05
Total Score	100

Work experience will be calculated as per Appendix-I

Appendix-I

Stage I (Weightage by using Rating Scores for Work Experience) :-

Work Experience in Month (as on 30 September 2025)	Rating Score
< 6 months	0
>= 6 months and <= 12 months	1
> 12 months and <= 18 months	2
> 18 months and <= 24 months	3
> 24 months and <= 30 months	4
> 30 months and <= 36 months	5
>36 months and <= 42months	4
> 42 months and <= 48 months	3
>48 months and <= 54 months	2
> 54 months and <= 60 months	1
> 60 months	0

Stage 2: (Group Discussion and Personal Interview):

The shortlisted candidates of stage - 1 will have to appear for Group Discussion and Personal Interview.

Table 2: Criteria for Final Selection to the MBA IB and BA Programmes at IIFT 2026-28

Parameters	Weightage/ Scores
CAT 2025 Score	55
Group discussion (GD)	10
Personal Interview	20
Gender Diversity (Male=0, other gender=5)	5
Work Experience	5
Academic Consistency** (Average rating score of 10 th , 12 th and graduation as per completed/up to pursuing year status percentage)	5
Total	100

**If applicants have covid batch at any level of 10th, 12th and graduation, due to that the score/percentage at any one level (10th, 12th, or Graduation) may not be available, then corresponding weight may be redistributed among the remaining levels to consider the weightage of academic consistency.

For the candidates who are in their final year/semester of graduation, the CGPA/percentage obtained till last year/semester will be considered if the final result is awaited.

Work experience and academic consistency will be calculated as per Appendix-II

Appendix II (Weightage from 5 using aggregation of Rating scores of Table A, B and C for Academic Consistency)

Table A. Rating Scores for the 10th Std. Examination

Percent score in 10 th Std. Exam	Rating Score
<= 55	1
> 55 and <= 60	2
> 60 and <= 70	3
> 70 and <= 80	5
> 80 and <= 90	8
> 90	10

Table B. Rating Scores for the 12th Std. Examination

Percent score in 12th Std. Exam	Rating Score
<= 55	1
> 55 and <= 60	2
> 60 and <= 70	3
> 70 and <= 80	5
> 80 and <= 90	8
> 90	10

Table C. Rating Scores for the Graduation considering up to pursuing year/ Final Examination

Percent score in Graduation	Rating Score
<= 55	1
> 55 and <= 60	2
> 60 and <= 70	3
> 70 and <= 80	5
> 80 and <= 90	8
> 90	10

Stage II (Work Experience):-

Final Score for work experience= (Rating score from the below table X Panel score^{**})/10

The panel will be constituted by IIFT. The panel score ranges from 0 to 10

Work Experience in Month (as on 30 September 2025)	Rating Score
< 6 months	0
>= 6 months and <= 12 months	1
> 12 months and <= 18 months	2
> 18 months and <= 24 months	3
> 24 months and <= 30 months	4
> 30 months and <= 36 months	5
>36 months and <= 42months	4
> 42 months and <= 48 months	3
>48 months and <= 54 months	2
> 54 months and <= 60 months	1
> 60 months	0

Panel Score^{**} given by interview panel members on 10 point Likert scale, by considering also the experience of the candidate as an employee in a Limited / Private limited Firm / Govt. organization / PSU / registered partnership.