



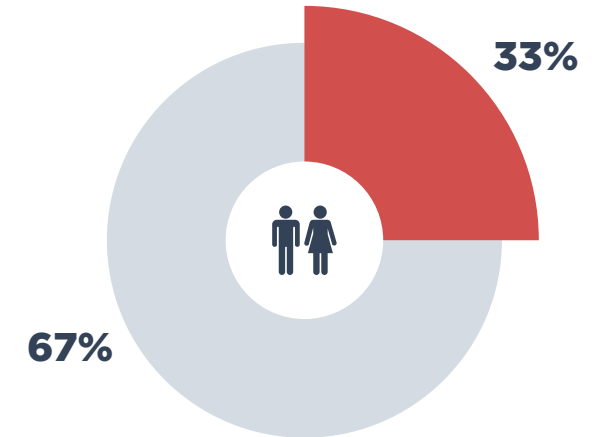
INDIAN INSTITUTE OF FOREIGN TRADE

# IIFT SUMMER PLACEMENTS 2018-20

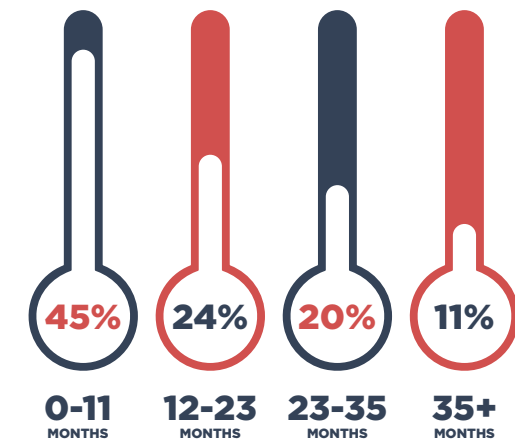
# OVERVIEW

- ✓ The class of 2018-20 saw a gender diversity with over 33% female students.
- ✓ Almost 67% of the batch has prior work experience across sectors such as Information Technology, Engineering and Manufacturing, Operations and SCM, Analytics and Consulting, Sales and Marketing, Finance.
- ✓ Diversity in background is another highlight of the batch with students coming from various fields such as Medicine, Chartered Accountancy, Law, Humanities, Commerce, Engineering to name a few.
- ✓ 30% of experienced professionals were previously associated with Fortune 500 companies (Global/India). Now, 50% of the batch will work with Fortune 500 companies (Global/India) in summer internships.

## GENDER DIVERSITY



## WORK EXPERIENCE DIVERSITY



# QUICK GLANCE AT THE SUMMER PLACEMENTS:

- ➔ The largest ever batch at IIFT with 321 students was placed across 90 companies with both the highest and average stipends seeing an upward trend.
- ➔ The summer placement for the batch witnessed participation from companies from diverse sectors and industries across all domains. Brand leaders like ABInBev, Airtel, Citi bank, DBS, Dabur, Goldman Sachs, HSBC, JP Morgan Chase, Godrej Industries (GILAC), ITC, L'Oréal, Mahindra, Microsoft, Nestlé, Phillips Healthcare, Pidilite Industries and Reliance Industries recruited from the campus.



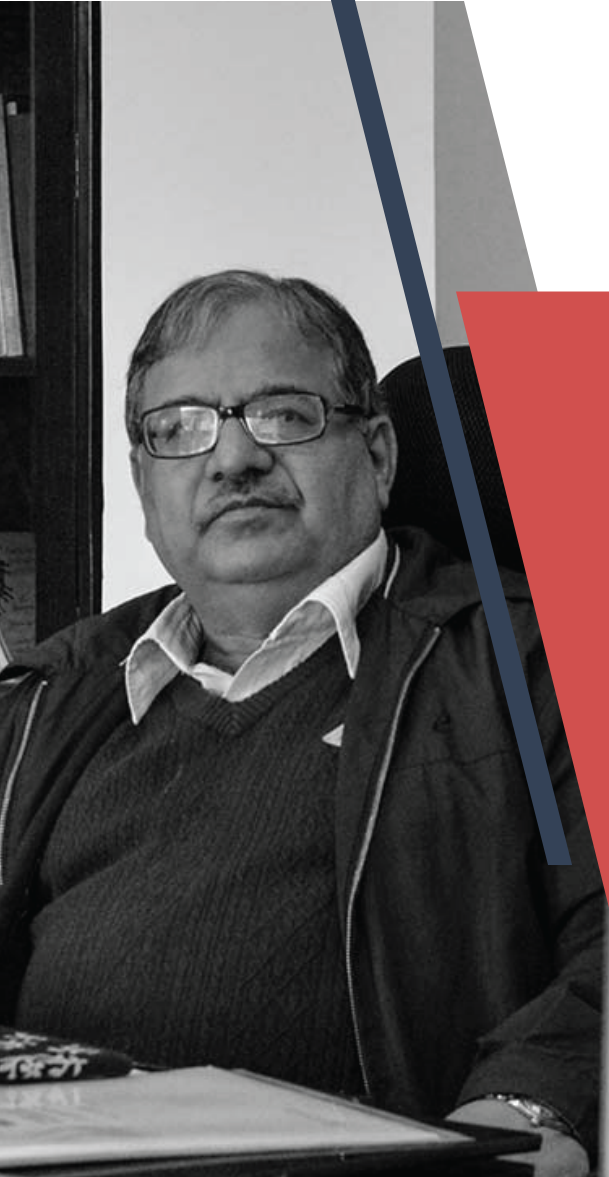
# DIRECTOR'S MESSAGE

**DR. MANOJ PANT,**  
**DIRECTOR AND VC IIFT**

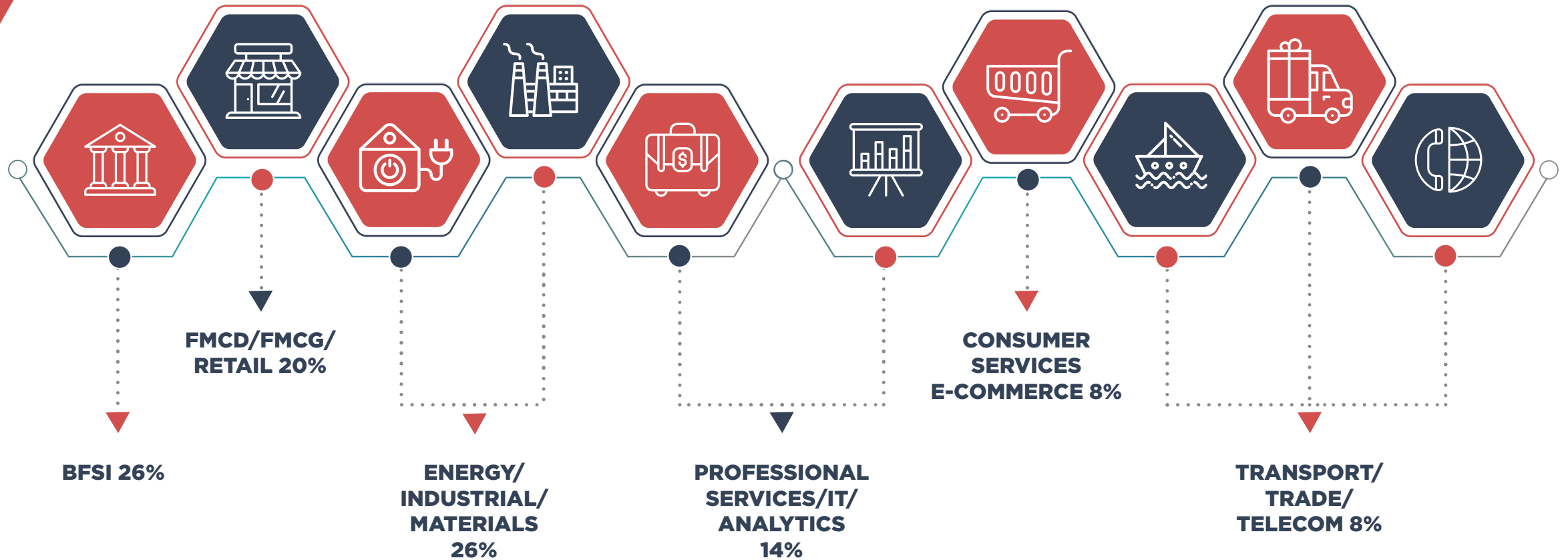
“

We are grateful to our old and new recruiters for their faith in IIFT and its students. IIFT takes pride in its student quality which is assiduously maintained through both a stringent entrance procedure and rigorous course curriculum.

”



# SECTOR WISE DISTRIBUTION



# SUMMER PLACEMENTS 2018-20 CORE STATISTICS

Total  
No. of  
Students:  
**321**

**1**

No. of  
companies:  
**90**

**2**

No. of new  
recruiters:  
**32**

**3**

Highest  
stipend:  
**Rs. 320,000**

**4**

Average  
stipend of  
the batch :  
**Rs. 1,48,000**

**5**

Average  
stipend for  
top 100:  
**Rs. 2,43,000**

**6**

Percentage  
Increase in  
stipend: **8%**

**7**

Over **64%**  
of the  
batch with  
**6** figure  
salary

**8**

## New recruiters

Among the 32 new companies that visited IIFT this year were both industry stalwarts and upcoming industry leaders like ABInBev, Apollo Tyres, British Council Management Services, Brillio, Cure.fit, Edelweiss Asset Management, FinIQ, Genpact, Microsoft, Mother Dairy, MTR Foods, Philips Healthcare, Pidilite Industries, Reliance Industries, Swiggy to name a few.

# HIGHLIGHTS:

## SALES AND MARKETING

First time association with global brands like Nestlé, Pidilite Industries, L'Oréal and Apollo Tyres have further strengthened IIFT's position in the S&M domain

Regular recruiters like ABFRL, ITC, Godrej Consumer Products Ltd, Raymond and Shell continued their faith in IIFT by making a whopping 29 offers

Tata Motors, Royal Enfield and Bajaj Auto made 18 offers in automobile sector

Big names in the Pharmaceutical sector such as Boston Scientific, Medtronic, Stryker, Philips Healthcare made a total 8 offers

# HIGHLIGHTS:

## FINANCE AND TRADE

IIFT maintained its stronghold in finance by bagging roles in Investment Banking, Risk Management, Retail Banking, Trade Finance, Fintech and Corporate Finance

Citibank opened its coveted Consumer Banking role for the first time and recruited in good numbers

GE continued to open its prestigious FMP Program while trusted recruiters like JPMC, Goldman Sachs, ICICI Bank, DBS and Axis Bank made a total of 23 offers

Edelweiss AM, FinIQ and Centrum Group were some of the new associations that were formed this year

Louis Dreyfus recruited in large numbers for its niche trade division



# HIGHLIGHTS:

## STRATEGY AND CONSULTING

Bain Capability Network continued to hire for its consulting role

Long term recruiters like Capgemini, CBC, Wipro and TCS continued their association by hiring in large numbers

Marquee recruiters like GPL continued to hire students for strategy division

BCMS and Niswey initiated new associations for their strategy roles

# HIGHLIGHTS:

## OPERATIONS

Tata Group continued to hire students in huge numbers showing its faith in the student pool at IIFT

Swiggy, Genpact and Tata NYK were new additions to our prestigious list of recruiters

Citibank continued to hire for its celebrated O&T role from IIFT

DCM Shriram and Maersk Line made prestigious offers in the Operations Vertical

# HIGHLIGHTS:

## IT/ITES

Microsoft came on board this summer and recruited students in good numbers for its coveted Program Manager role

Placement remained strong in IT/ITES sector with companies like Wipro, Info Edge & Capgemini rolling out 16 offers

Reliance Industries and ABInBev were new associations that recruited in large numbers for their General Management roles

Mahindra and Mahindra recruited for their Group Management Cadre program

Airtel, DBS continued to hire for their General Management roles

## GENERAL MANAGEMENT

# 2018-20 SUMMER PLACEMENT RECRUITERS



# CONTACT DETAILS



## **Delhi Campus**

IIFT Bhawan,  
B21 Qutab Institutional  
Area  
New Delhi - 110016

## **Kolkata Campus**

1583, Madurdaha  
Ward 108, Borough XII  
Kolkata 700107

## **Contact:**

[www.iift.edu](http://www.iift.edu)  
[placements@iift.edu](mailto:placements@iift.edu)  
[placements.iift@gmail.com](mailto:placements.iift@gmail.com)  
Also visit us at:  
<http://tedu.iift.ac.in/iift/placements.php>

**THANK**  
**YOU**

The background features a large, central red trapezoidal shape. To its right, a dark blue shape extends towards the edge. The composition is punctuated by several thin, parallel lines in red and dark blue, some of which are parallel to the edges of the main shapes. The overall aesthetic is clean, modern, and geometric.