



भारतीय विदेश व्यापार संस्थान
INDIAN INSTITUTE OF FOREIGN TRADE
(Deemed to be University)
Under Ministry of Commerce & Industry, Govt. of India



Certificate Programme in Export-Import Management

*Professional understanding of international trade operations,
export-import procedures, logistics and trade finance.*

150 Hours | Weekend Classes



On-Campus | IIFT Delhi

About the Institute

Esteemed Institution in Global Trade Education

Established in 1963 under the Ministry of Commerce & Industry, Government of India, Indian Institute of Foreign Trade is a premier institution specializing in International Business education, training and research. Over the decades, IIFT has built a distinguished legacy of academic excellence, policy advocacy and industry engagement, producing professionals and business leaders who have contributed significantly to global trade and commerce.

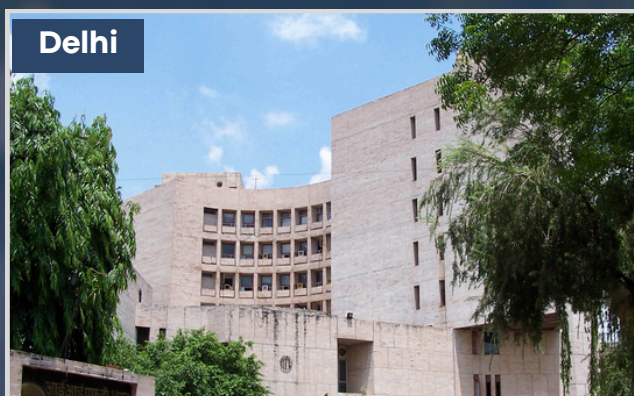
Conferred the status of “Deemed to be University” in 2002, IIFT is accredited by NAAC with Grade ‘A’ and has also earned the prestigious AACSB Accreditation, placing it among the world’s globally accredited business schools. With its strong global outlook, industry-oriented learning ecosystem and focus on international trade and management, IIFT continues to be a preferred destination for aspiring global business professionals.

Vision

To create and foster a learning environment that enables participants to be leaders in international business with sensitivity towards society.

Mission

To be an academic center of excellence in international business research, training and education.



Programme Highlights

Key Features and Benefits, Course Structure Overview

Participants gaining practical exposure to port operations and international trade logistics.



Overview

The Certificate Programme in Export-Import Management (CPEIM) is designed to provide participants with an understanding of key aspects of international trade and export-import operations.

The programme covers important functional areas including:

-  **Export-Import Documentation**
-  **International Logistics**
-  **International Marketing**
-  **International Trade Finance**
-  **Foreign Trade Policy**

Conducted in on-campus mode at IIFT Delhi, the pedagogy of the programme includes classroom learning with case discussions, practical illustrations and interactive sessions.

Key Features

-  Structured Weekend Learning
-  Classroom-Based Sessions
-  Practical Understanding of Trade Processes
-  Faculty Interaction
-  Industry-Relevant Topics



Why Choose The CPEIM (Offline)

Designed to facilitate structured learning through weekend classroom sessions at Delhi campus of Indian Institute of Foreign Trade.

Practical Orientation



Exposure to export-import documentation, logistics systems, trade finance concepts and operational trade procedures.

Structured Curriculum



Comprehensive coverage of key functional areas associated with international trade and export-import management.

Interactive Learning



Classroom discussions, applied examples and faculty interaction to support conceptual understanding.

Peer Learning



Opportunity to interact with participants from diverse professional and academic backgrounds.

Total Duration: 150 Hours

Course Structure

1

International Trade Operations & Export-Import Documentation

Overview of export-import procedures, documentation requirements and operational processes.

2

International Trade Logistics

Overview of shipping, logistics systems, supply chain movement and cargo handling processes.

3

International Marketing Management

Understanding international markets, market-entry considerations and global business environments.

4

International Trade Finance

Understanding trade finance instruments, payment mechanisms and banking-related trade processes.

5

World Trade and India's Foreign Trade Policy

Introduction to global trade systems, trade agreements and India's foreign trade.

Learning Outcomes

Participants may develop understanding of international economic trends, export-import regulations, trade finance instruments, global market practices and cross-border logistics systems.

The programme also provides exposure to trade documentation processes, trade-related risk considerations, currency fluctuations and international market-entry approaches within the broader context of global business operations.

Who May Benefit



Working Professionals

Individuals seeking to build a career in export-import management and global trade.



Business Owners

Entrepreneurs looking to expand their business operations internationally and understand global markets.



Working Executives

Professionals aiming to enhance their skills in international trade and logistics for career advancement.



Graduates

Individuals interested in developing understanding in export-import management and international business processes.

ELIGIBILITY

Graduation from a recognized university or equivalent.

Programme Schedule



Mode

On-Campus at IIFT Delhi



Total Hours

150 Learning Hours



Duration

Approx. 4 Months



Attendance Requirement

Minimum 70%



Class Days

Weekends (Saturdays & Sundays)



Fee Structure

Candidates opting for one-time payment may remit the full programme fee in a single instalment of INR : 1,10,000/- + 18% GST (INR 1,29,800/-).

Refer to the table below for the fee payment in two installments:

Installments	Fees	General/OBC	SC/ST/PwD
1st Installment	<i>Tuition Fee</i>	INR 77,000	INR 38,500
	<i>GST</i>	18%	18%
	<i>Total</i>	INR 90,860/-	45,430/-
2nd Installment	<i>Tuition Fee</i>	INR 33,000	INR 16,500
	<i>GST</i>	18%	18%
	<i>Total</i>	INR 38,940/-	INR 64,900/-
Total		INR 1,29,800/-	INR 64,900/-

NOTE

- ➡ Fee refund, if applicable, shall be governed as per applicable Institute/UGC guidelines.
- ➡ GST and other applicable taxes shall be charged as per prevailing norms.
- ➡ In case of withdrawal from programme, fee will be refunded as per guidelines of UGC. Refund process will take atleast two months.

Certification & Evaluation

Participants shall be evaluated through assignments, examinations and other assessment components as prescribed under the programme requirements.

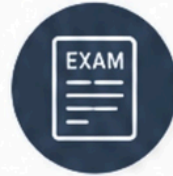
Evaluation Components



Assignments



Internal Assessments



Examinations



Classroom Participation



CERTIFICATION

Participants fulfilling the prescribed academic and attendance requirements shall be awarded a Certificate upon successful completion of the programme.

How To Apply

1



Submit online application through the Institute website

2



Profile review and eligibility verification

3



Shortlisting of the candidates

4



Admission confirmation and fee submission



Important Information



Applications accepted **online** only.



Programme commencement
September 2026



Admission subject to **fulfilment** of **eligibility** criteria.



SCAN ME





INDIAN INSTITUTE OF FOREIGN TRADE (DEEMED TO BE UNIVERSITY)

(MINISTRY OF COMMERCE & INDUSTRY, GOVT. OF INDIA)

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Connect With Us

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